Department of Higher Education, Govt. of AP
GOVERNMENT POLYTECHNIC
PENDURTHI

Principal : Dr. A. Gopi,
M.E., M.B.A., Ph.D.,

Email : prlgptpendurthivizag@gmail.com
Cell : 9849210637

Date : 17/09/2026

MEMORANDUM OF UNDERSTANDING

This Memorandum of Understanding (hereinafter called as the "MOU") is entered into on this the 17th day September Two Thousand Twenty Six (2026),

BETWEEN

GOVERNMENT POLYTECHNIC, Pendurthi (M), Visakhapatnam, AP, India - the First Party represented herein by its **Dr. A. GOPI, PRINCIPAL, Government Polytechnic, Pendurthi** - (hereinafter referred as 'First Party', the institution which expression, unless excluded by or repugnant to the subject or context shall include its successors-in-office, administrators and assigns).

AND

M/s. DESIRE 2 DESIGN ENGINEERS (Structural Consultancy & Constructions), #10-1/3, Ground Floor, Sub-Registration office building, Chinnamusidivada, Pendurthi, Visakhapatnam - 530051, the Second Party, and represented here in by its **PROPRIETOR, SANAPATHI SOMA SEKHAR NAIDU** (hereinafter referred to as "Second Party", company which expression, unless excluded by or repugnant to the subject or context shall include its successors-in-office, administrators, and assigns).

(First Party and Second Party are hereinafter jointly referred to as 'Parties' and individually as 'Party')

1. PREAMBLE

The Institution offers Diploma programmes in technical disciplines and aims to provide quality technical education, practical exposure and employability-oriented skills to its students.

The Industry possesses technical expertise, industrial infrastructure, experienced personnel and knowledge of current industrial practices.

Both Parties recognize the importance of strengthening **Industry–Institute Interaction** and providing students with meaningful industrial exposure and opportunities for developing technical and professional competencies.

Accordingly, the Parties agree to collaborate in accordance with the following terms and conditions.

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2. OBJECTIVES OF THE MoU

The objectives of this MoU are:

1. To establish a mutually beneficial and sustainable **Industry–Institute partnership**.
2. To facilitate **industrial training/internships** for Diploma students.
3. To provide students with exposure to actual industrial processes, equipment, technologies and work practices.
4. To enhance the employability and industry-readiness of students.
5. To organize technical training, workshops, seminars, guest lectures and demonstrations.
6. To facilitate industrial visits and field exposure.
7. To encourage industry-oriented student projects and problem-solving activities.
8. To provide opportunities for faculty members to understand current industrial technologies and practices.
9. To facilitate interaction between industry experts and faculty/students.
10. To explore opportunities for placement and career guidance.
11. To promote innovation, entrepreneurship and technology-oriented activities.
12. To identify and undertake other mutually agreed activities beneficial to both Parties.

3. AREAS OF COLLABORATION

The Parties may collaborate in the following areas:

3.1 Student Internships / Industrial Training

The Industry may provide internship/industrial training opportunities to eligible Diploma students of the Institution, subject to availability of facilities and mutual consent.

The duration, number of students, schedule, training modules and other conditions shall be mutually decided for each batch/programme.

3.2 Industrial Visits

The Industry may permit students and faculty members to visit its facilities for educational and technical exposure, subject to safety, security and operational requirements.

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3.3 Skill Development Programmes

The Parties may jointly organize:

- Skill development programmes;
- Technical workshops;
- Hands-on training;
- Certification-oriented training;
- Seminars and technical talks;
- Demonstrations of industrial equipment and technologies.

3.4 Industry Expert Lectures

Industry experts may be invited to deliver guest lectures, expert talks and demonstrations on current industrial technologies, practices and emerging areas.

3.5 Student Projects

The Industry may provide suitable real-world problems, project topics, technical guidance and mentoring to Diploma students for their academic projects, wherever feasible.

3.6 Faculty Development

The Industry may provide opportunities for faculty members to undergo short-term industrial exposure, training, demonstrations or interaction with industry professionals, subject to mutual convenience.

3.7 Curriculum Feedback

The Industry may provide suggestions and feedback regarding:

- Emerging technologies;
- Industry-relevant skills;
- Employability requirements;
- Practical competencies;
- Equipment and software used in industry.

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Such feedback may be considered by the Institution in accordance with the applicable curriculum and norms of the competent authorities.

3.8 Placement Assistance

The Industry may consider eligible students of the Institution for recruitment opportunities based on its requirements, selection process and applicable rules.

The MoU shall not be construed as a guarantee of employment to any student.

3.9 Innovation and Entrepreneurship

The Parties may collaborate in promoting innovation, prototype development, entrepreneurship, problem-solving activities and industry-oriented student projects.

4. RESPONSIBILITIES OF THE INSTITUTION

The Institution shall:

1. Identify and nominate suitable students for internships/training as per the requirements of the Industry.
2. Nominate a faculty coordinator for maintaining liaison with the Industry.
3. Ensure that students follow the rules, regulations, discipline and safety instructions of the Industry.
4. Provide necessary academic guidance and monitoring during internship/training.
5. Maintain records of student participation and outcomes.
6. Encourage students to participate in industry-oriented activities.
7. Facilitate interaction between faculty, students and industry representatives.
8. Coordinate visits, workshops, training programmes and other mutually agreed activities.

5. RESPONSIBILITIES OF THE INDUSTRY

The Industry shall, subject to availability of facilities and its internal policies:

1. Provide internship/industrial training opportunities to students.
2. Nominate an Industry Coordinator/Mentor for coordination.
3. Provide appropriate technical exposure and guidance during training.

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4. Permit industrial visits wherever feasible.
5. Conduct technical lectures, demonstrations or workshops as mutually agreed.
6. Provide feedback on student performance wherever applicable.
7. Consider students for placement/recruitment opportunities based on its requirements and selection procedures.
8. Provide industry feedback on emerging technologies and skill requirements.
9. Maintain necessary safety and security requirements during student visits/training.

6. INTERNSHIP / INDUSTRIAL TRAINING

The internship/industrial training shall be conducted in accordance with the applicable **AICTE, State Board of Technical Education and institutional guidelines**.

The following shall be mutually decided for every internship programme:

- Number of students;
- Branch/discipline;
- Duration;
- Training schedule;
- Training objectives;
- Mentor/supervisor;
- Attendance requirements;
- Assessment/evaluation methodology;
- Certification;
- Safety and discipline requirements.

The Industry shall issue internship/training completion certificates to students who satisfactorily complete the programme, wherever applicable.

7. SAFETY AND DISCIPLINE

Students undergoing industrial training or visiting the Industry shall strictly follow all safety, security, confidentiality and disciplinary instructions of the Industry.

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The Institution shall advise students regarding appropriate conduct and compliance with industrial safety procedures.

The Industry shall have the right to discontinue the participation of any student in case of serious violation of safety, security or disciplinary requirements.

8. CONFIDENTIALITY

Both Parties shall respect the confidentiality of proprietary, technical, commercial or other confidential information exchanged during the implementation of this MoU.

Students and faculty members shall not disclose confidential information of the Industry without prior permission.

9. INTELLECTUAL PROPERTY RIGHTS

Any intellectual property developed jointly under this MoU shall be governed by mutually agreed terms.

Unless otherwise agreed in writing, neither Party shall use the name, logo, proprietary information or intellectual property of the other Party for commercial purposes without prior written permission.

10. FINANCIAL ARRANGEMENTS

This MoU does not, by itself, create any financial liability on either Party.

Any expenditure relating to a specific activity, programme, training, project or other collaboration shall be decided separately by mutual consent before commencement of such activity.

Payment of stipend, if any, to students during internship shall be as per the policy of the Industry and applicable rules.

11. COORDINATION AND MONITORING

Each Party shall nominate a coordinator for effective implementation of this MoU.

Institution Coordinator:
Name: **DR. A. GOPI**
Designation: **PRINCIPAL**
Contact: **+91 9849210637**

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Email : prlgptpendurthivizag@gmail.com
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Industry Coordinator:
Name: **S SOMA SEKHAR NAIDU**
Designation: **PROPRIETOR**
Contact: **+91 9169172929**

The coordinators shall periodically review the activities undertaken under this MoU and identify further areas of collaboration.

12. RECORDING OF OUTCOMES

The Institution shall maintain appropriate records of activities conducted under the MoU, including:

- Number of students trained/interned;
- Duration of training;
- Industrial visits;
- Workshops and expert lectures;
- Faculty development activities;
- Student projects;
- Placement activities;
- Certificates issued;
- Feedback and outcomes.

The Institution may publish appropriate non-confidential information regarding the outcomes of the MoU as required under applicable AICTE/institutional requirements.

13. NON-EXCLUSIVITY

This MoU is non-exclusive. Both Parties shall remain free to enter into similar arrangements with other institutions/industries, subject to their respective rules and policies.

14. TENURE OF THE MoU

This MoU shall remain valid for a period of **three (3) years** from the date of signing, unless terminated earlier by either Party.

The MoU may be renewed by mutual written consent of both Parties.

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15. AMENDMENT

Any amendment, modification or addition to this MoU shall be made only with the mutual written consent of both Parties.

16. TERMINATION

Either Party may terminate this MoU by giving **30 days' written notice** to the other Party.

Termination shall not affect activities already commenced, unless otherwise mutually agreed.

Students already undergoing approved internships/training shall, as far as practicable, be allowed to complete the ongoing programme.

17. DISPUTE RESOLUTION

Any dispute arising out of the implementation of this MoU shall first be resolved through mutual consultation between the authorized representatives of the Parties.

18. LEGAL STATUS

This MoU represents the mutual understanding and intention of the Parties to collaborate in the areas specified herein. Specific activities shall be undertaken subject to applicable Government, AICTE, State Board of Technical Education, institutional and Industry rules.

Nothing contained in this MoU shall be construed as creating an employer–employee relationship between the Industry and the students.

19. FORCE MAJEURE

Neither Party shall be liable for failure to perform its obligations under this MoU where such failure results from circumstances beyond its reasonable control, including natural calamities, government restrictions, pandemics, strikes or other force majeure events.

20. ACCEPTANCE

The Parties hereby agree to cooperate in good faith for achieving the objectives of this MoU and to make reasonable efforts to implement the activities mutually agreed upon.

This MoU is executed in **two original copies**, with each Party retaining one copy.

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SIGNATURES

FOR GOVERNMENT POLYTECHNIC, PENDURTHI

Dr. A. GOPI
PRINCIPAL
Government Polytechnic, Pendurthi
Visakhapatnam District, Andhra Pradesh

Signature:
Date: 17/09/2026
Seal:

PRINCIPAL
GOVT.POLYTECHNIC
PENDURTHI
VISAKHAPATNAM - 531173

FOR M/s. DESIRE 2 DESIGN ENGINEERS (Structural Consultancy & Constructions),

S SOMA SEKHAR NAIDU
PROPRIETOR
DESIRE 2 DESIGN ENGINEERS (Structural Consultancy & Constructions)
#10-1/3, Ground Floor, Sub-Registration
Office building, Chinnamusidivada, Pendurthi,
Visakhapatnam - Andhra Pradesh

For DESIRE 2 DESIGN ENGINEERS
PROPRIETOR

Signature:
Date: 17/09/2026.
Seal:

WITNESSES

1.Name: Y. Swetha
Designation: Lecturer
Signature: 17/9/2026

2.Name: P. Bharathi
Designation: Junior Engineer
Signature: P. Bharathi